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INSTITUTE

FOR HEALTH POLICY  
& CLINICAL PRACTICE

# Medical Practice Variation in the U.S. A Tool for Change

David C. Goodman, MD MS

Professor of Pediatrics and of The Dartmouth Institute

Pourquoi et comment réduire les variations de pratiques médicales ?  
Des pistes pour améliorer la pertinence des soins

Paris, France

September 5, 2018

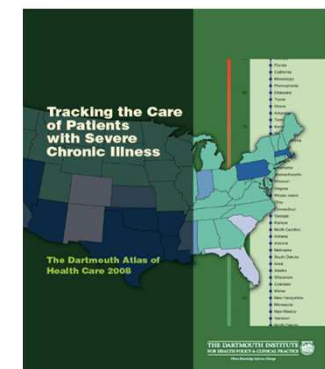
Funded by:

The Robert Wood Johnson Foundation

The National Institute on Aging

The Charles H. Hood Foundation

Texas Health and Human Services Commission  
and others



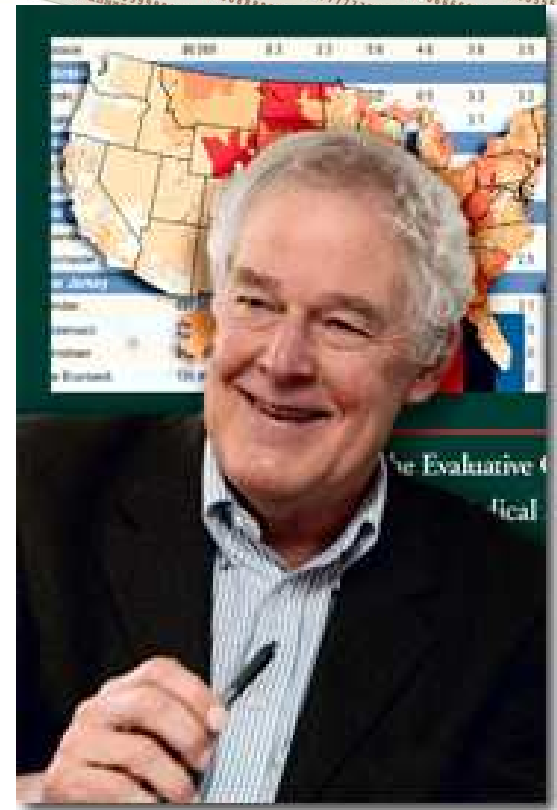
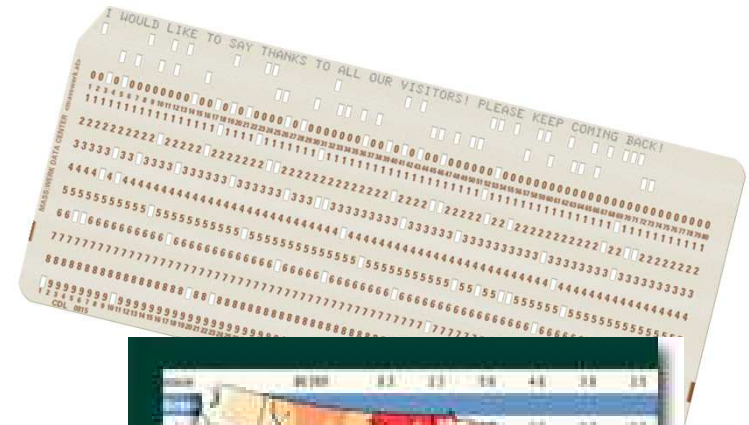
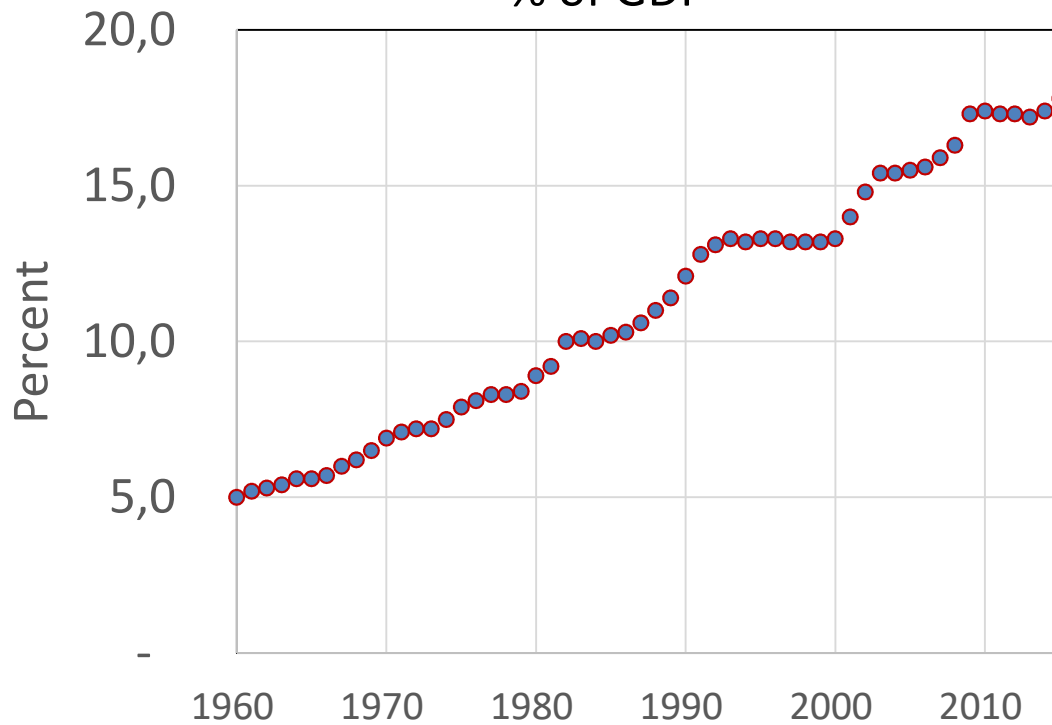
# 1965: U.S. medical care was perfect...

- Biomedical research was vibrant.
- Medicare and Medicaid were enacted.
- Medical costs were modest.
- Physicians and hospitals were highly respected.
- Everyone agreed that the quality of medical care was excellent.



# In the mid 1960s, costs emerge as a serious problem in medical care.

## US National Health Expenditures as % of GDP



# 1973 - "A Population-based health information system..."

John E. Wennberg, MD MPH and Alan Gittelsohn, PhD

## Small Area Variations in Health Care Delivery

A population-based health information system can guide planning and regulatory decision-making.

John Wennberg and Alan Gittelsohn

Recent legislation has extended planning and regulatory authority in the health field in a number of important areas. The 1972 amendments to the Social Security Act provide authority for regulating the construction of facilities and establish Professional Standard Review Organizations (PSRO's), which are accountable for setting standards and evaluating professional performance. Phase 3 of the Wage and Stabilization Act of 1970 and state insurance commissions provide authority for regulating dollar flow by controlling

impact of regulatory decisions on the equality of distribution of resources and dollars and the effectiveness of medical care services.

For technical and organizational reasons, documentation of the health care experience of populations has been restricted to large political jurisdictions such as counties, states, or nations. Studies at this level of aggregation have used indicators that support direct comparisons among areas. Relationships between the supply of manpower, facilities, and expenditures and the population on whom behalf these

twice as high in California as in Arkansas. The number of physicians per thousand persons has been up to three times higher in some states than in others. International comparisons and studies of regions within states show that there are large differences in the rate of delivery of specific surgical procedures (2).

In 1969, there was implemented in the state of Vermont a data system that monitors aspects of health care delivery in each of the 251 towns of the state. When the population of the state is grouped into 13 geographically distinct hospital catchment, or service, areas, variations in health care are often more apparent than they are when the population is divided into fewer, larger areas. Population rates can be used to make direct statistical comparisons between each of the 13 hospital service areas. Since the medical care in each area is delivered predominantly by local physicians, variations tend to reflect differences in the way particular individuals and groups practice medicine. The specificity of the information in Vermont's data system makes it possible to appraise the impact that decisions controlling facility construction, price of insurance, and the unit price of service have on the

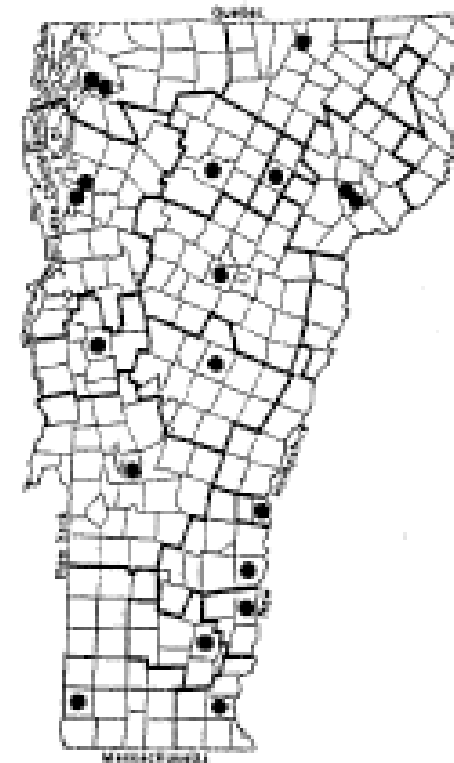


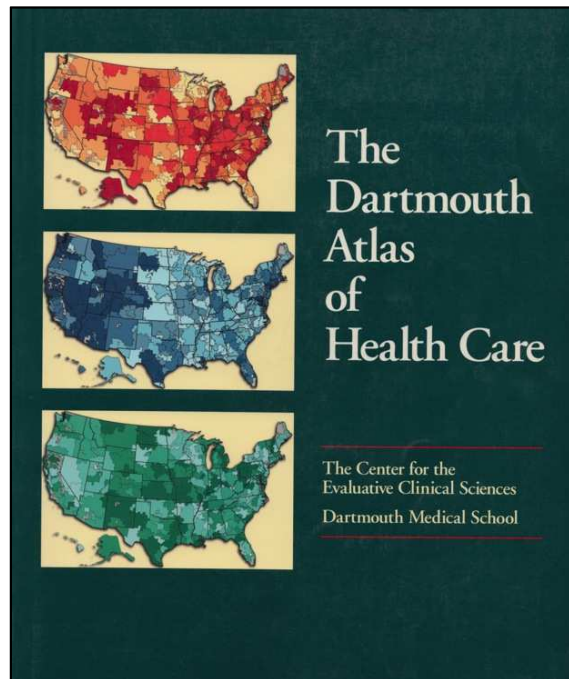
Fig. 1. Map of Vermont showing minor civil divisions, the Vermont town (lighter line). Darker line shows boundaries of hospital service areas. Circles represent hospitals. Areas without circles are served principally by hospitals in New Hampshire.

Observed variation could not be explained by population differences in demographics or health status.

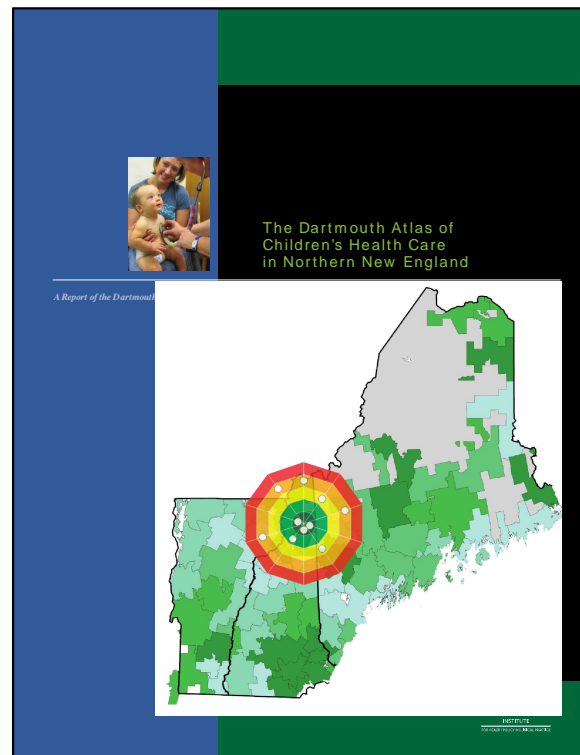
# The Dartmouth Atlas of Health Care

Over 60 Atlases; > 350 research papers

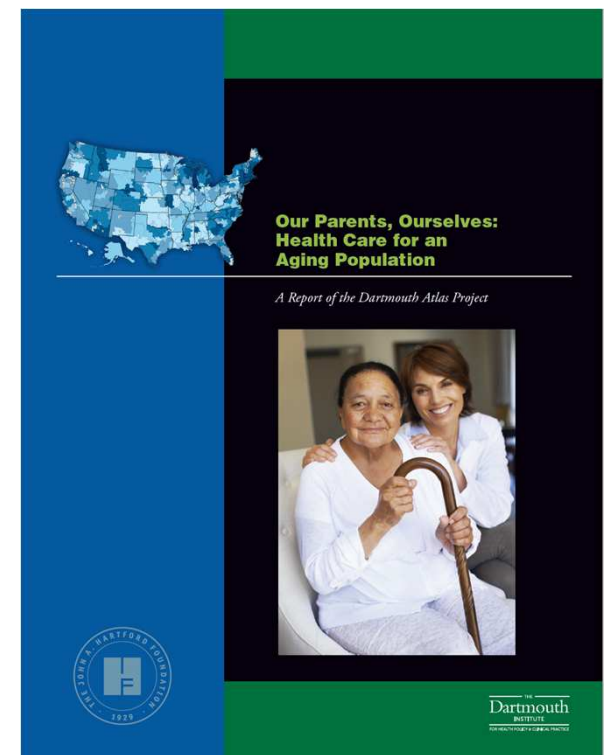
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1996



2013



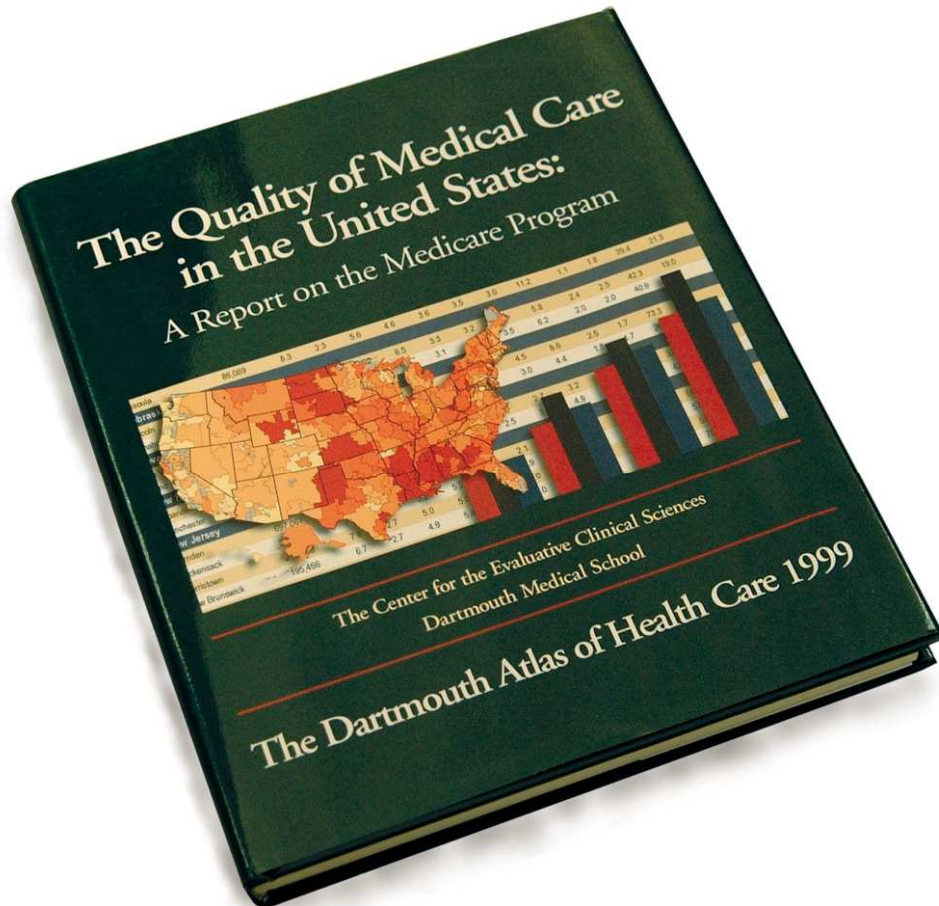
2016

Future: 2019 - Dartmouth Atlas of Neonatal Intensive Care

# Leadership Group

David Goodman, MD MS (Co-PI)  
 Elliott Fisher, MD MPH (Co-PI)  
 Jonathan Skinner, PhD  
 John Wennberg, MD MPH (Founder)  
 Kristen Bronner, MA (Managing Editor)

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### Other

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Epidemiology:  
Measuring health is essential to building  
a healthy population

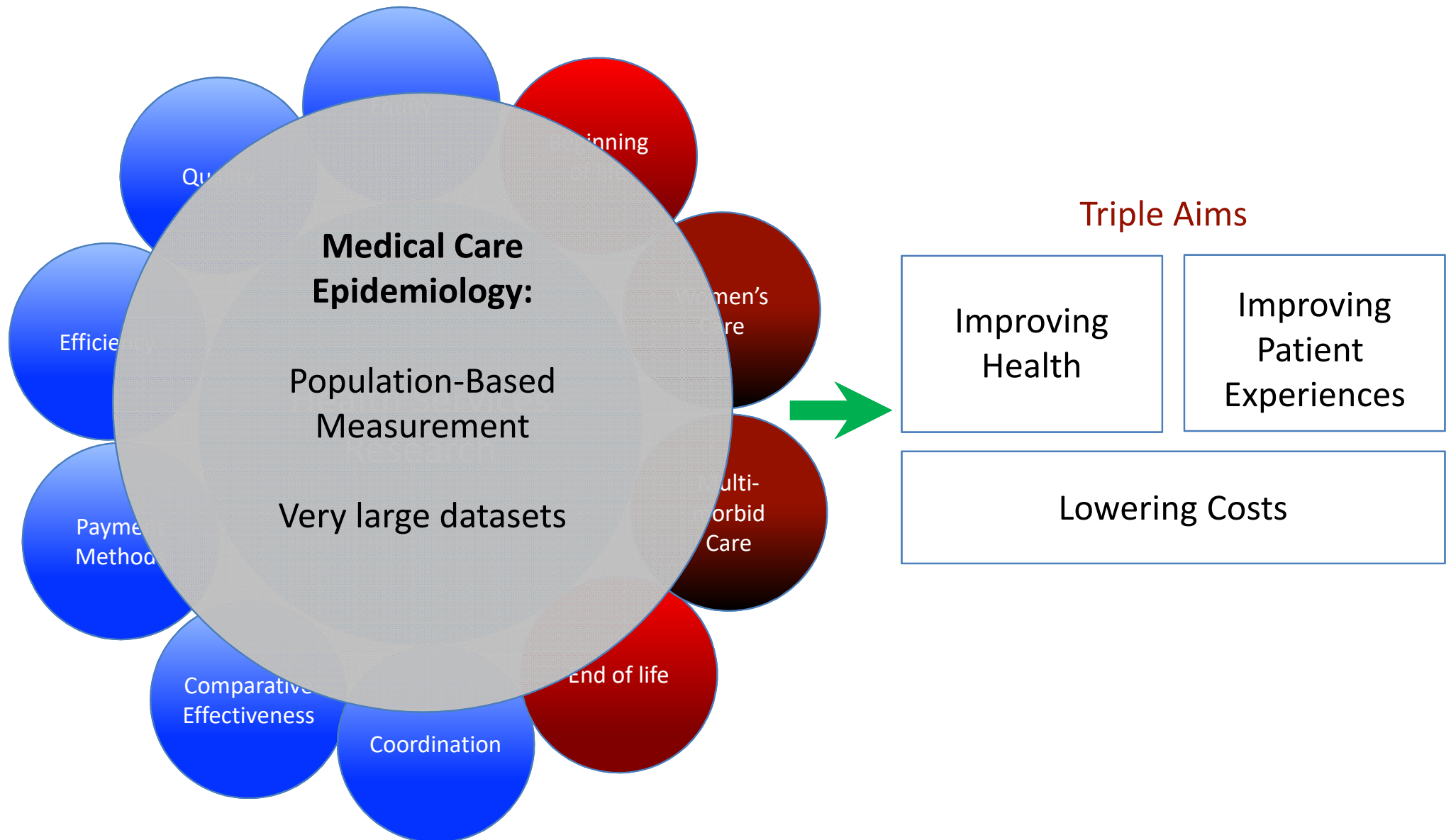
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Medical care epidemiology:  
Measuring health care across populations  
is just as important.

Of course.

# Medical Care Epidemiology

## The foundation of health services research





# What can we learn from population-based studies of medical practice variation?

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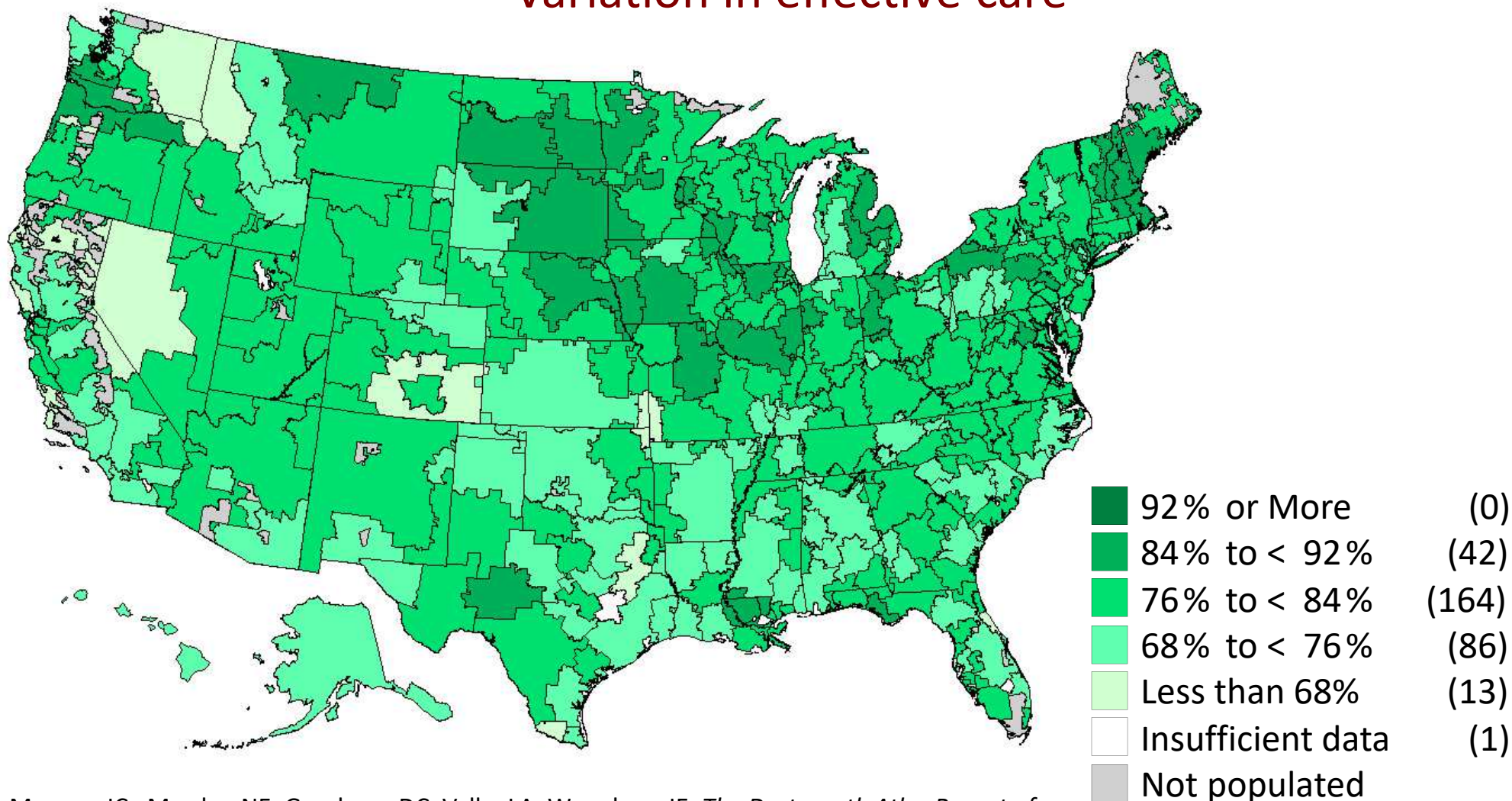
- Detailed measures of quality and efficiency of health care across large populations.
- Patterns of care before, during, and after hospitalization occurs.
- Outcomes, including mortality.

## These studies...

- Can identify the causes and consequences of differences in health system performance across clinicians and hospitals.
- Provide transparency, and encourage public engagement.
- Assist in identifying quality and efficiency benchmarks.
- Stimulate and provide methods of improvement.

# Use of beta-blockers 7-12 months following discharge for AMI (2008-10) in Medicare $\geq$ 65 yrs

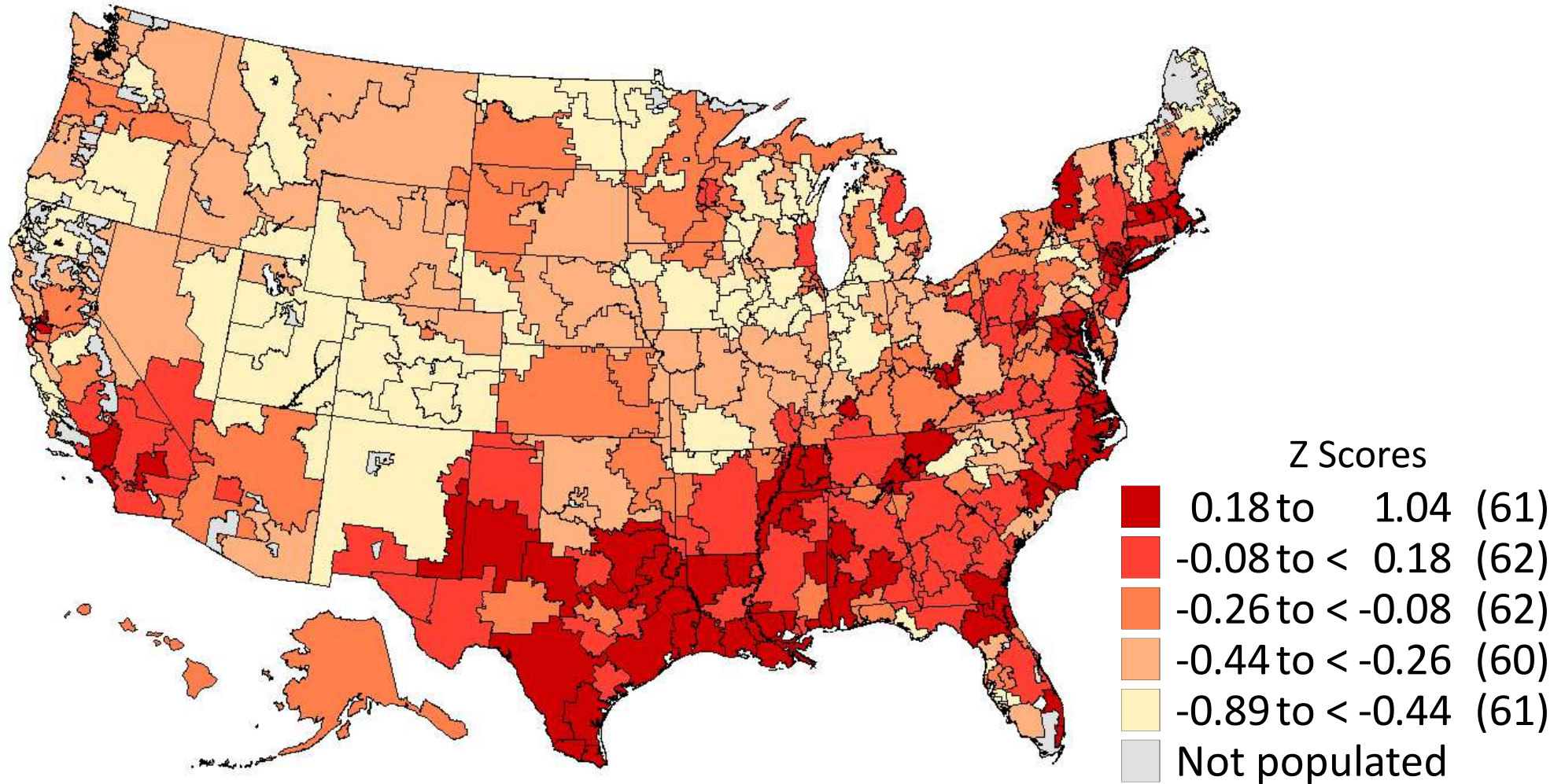
## Variation in effective care



Munson JC, Morden NE, Goodman DC, Valle, LA, Wennberg JE. *The Dartmouth Atlas Report of Medicare Prescription Drug Use*. Hanover, NH: The Trustees of Dartmouth College October 2013.

# Composite measure of Choosing Wisely test and treatment use ( $\geq 65$ years Medicare beneficiaries)

Colla C, Morden N, et al. J Gen Intern Med. 2014



## Variation in ineffective Care



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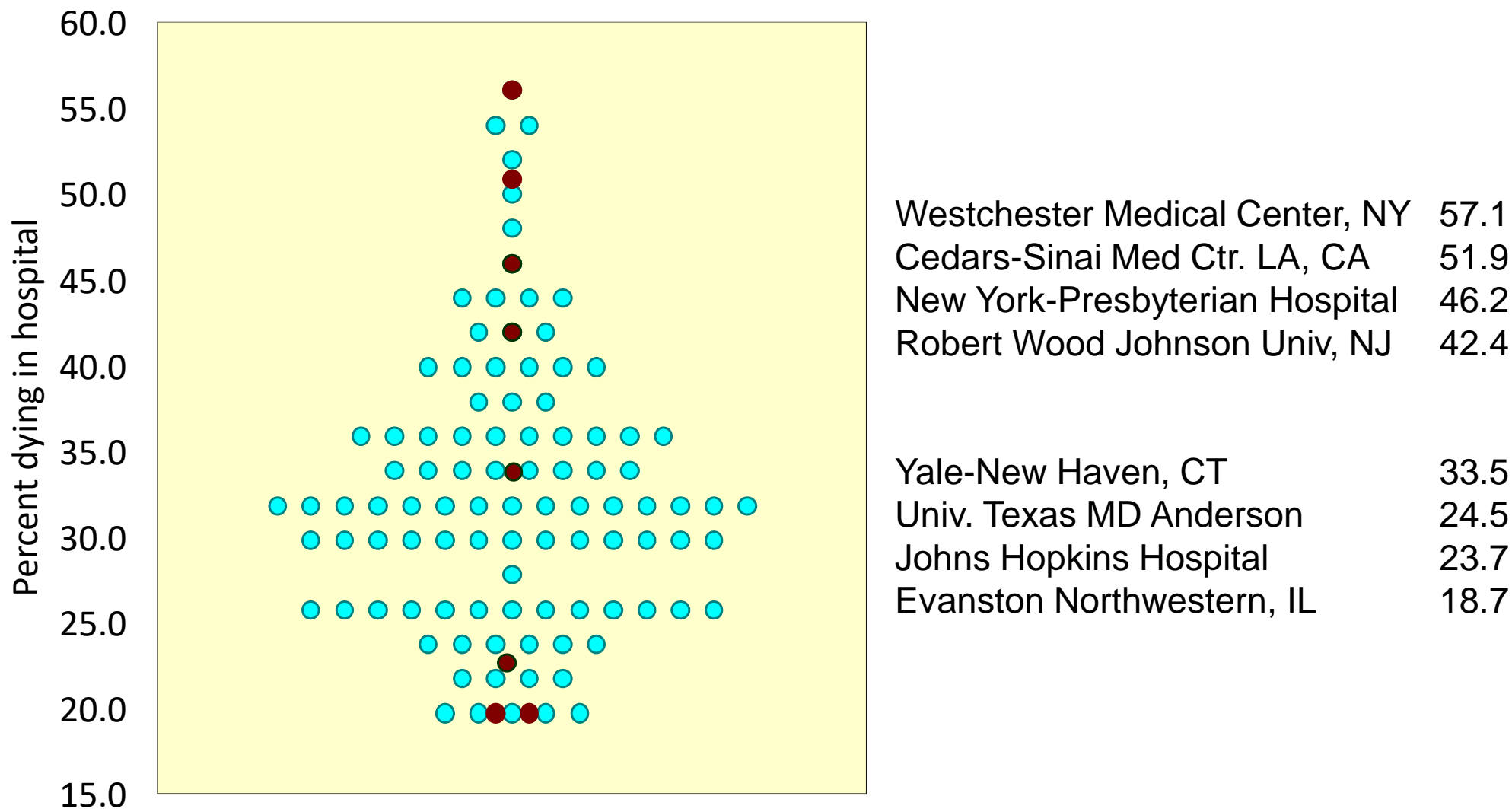


GEISEL  
—SCHOOL OF—  
MEDICINE  
AT DARTMOUTH

# Percent of patients (> age 65) with advanced cancer dying in the hospital, 2010

NCI Cancer Centers and Academic Medical Centers (non-NCI)

(Adjusted for age, sex, race, cancer type, chronic diseases)

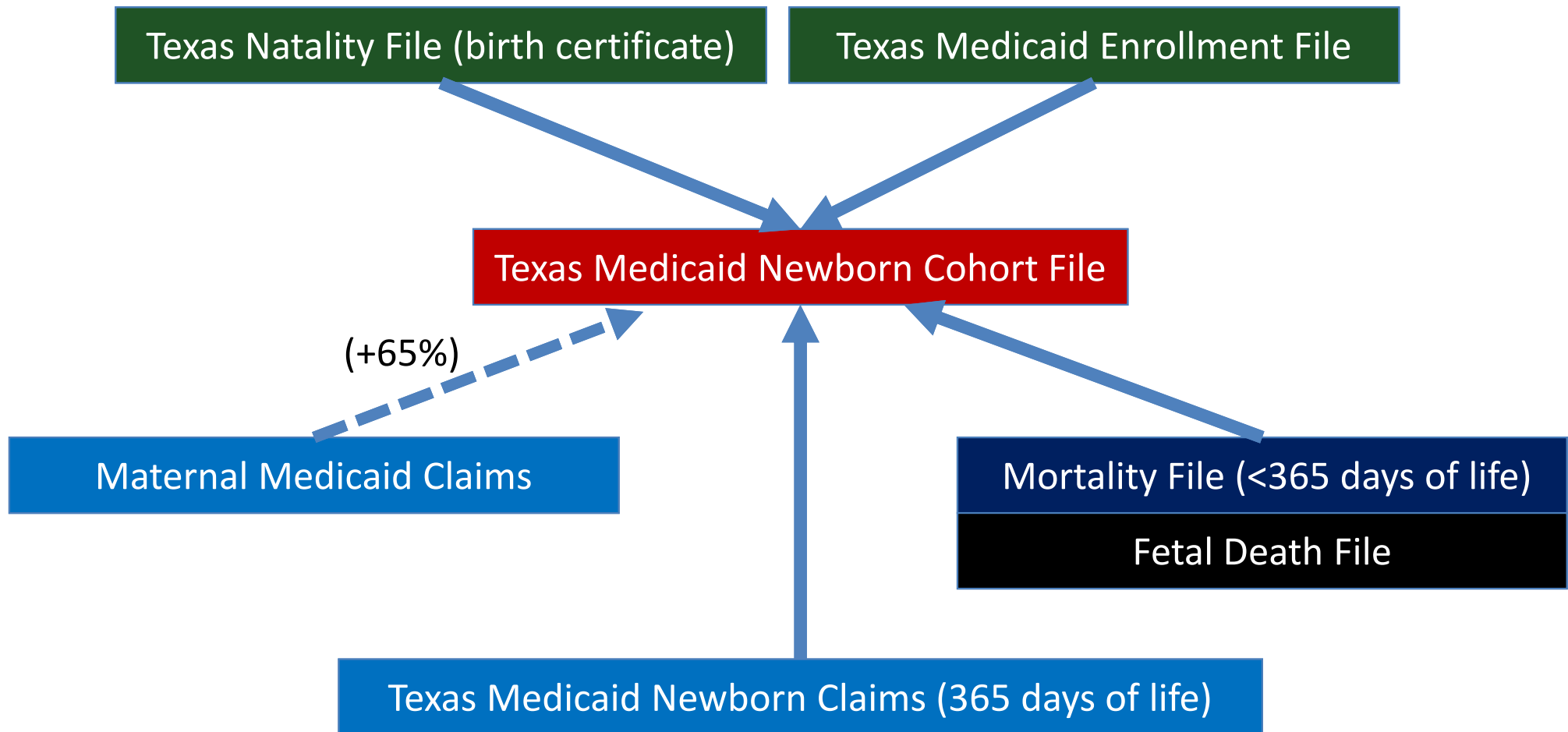


# The beginning of life...

## Texas Medicaid Insurer for 60% of Births

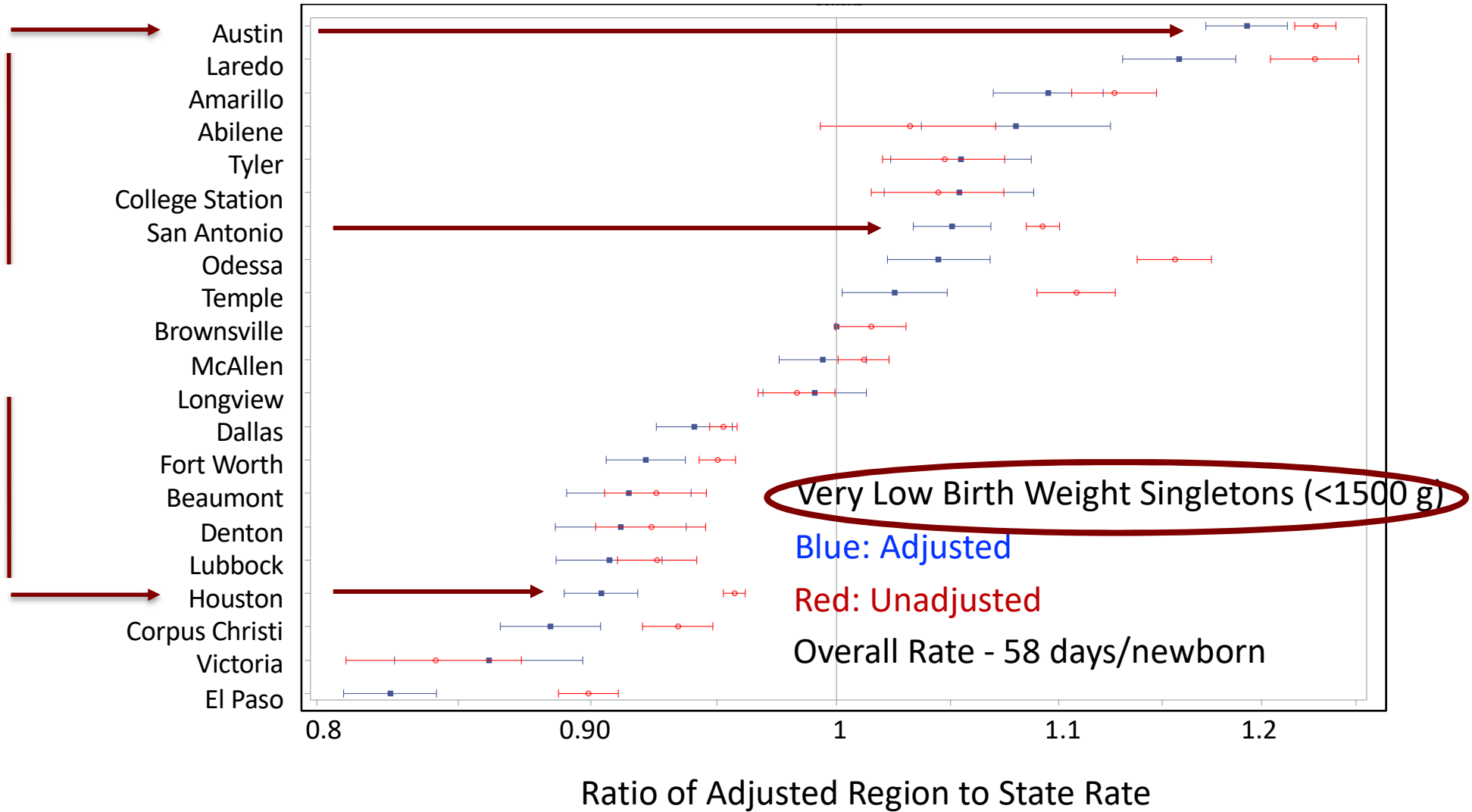


# Texas Medicaid Newborn Cohort 2010-2014 (n=1.13 million live births)



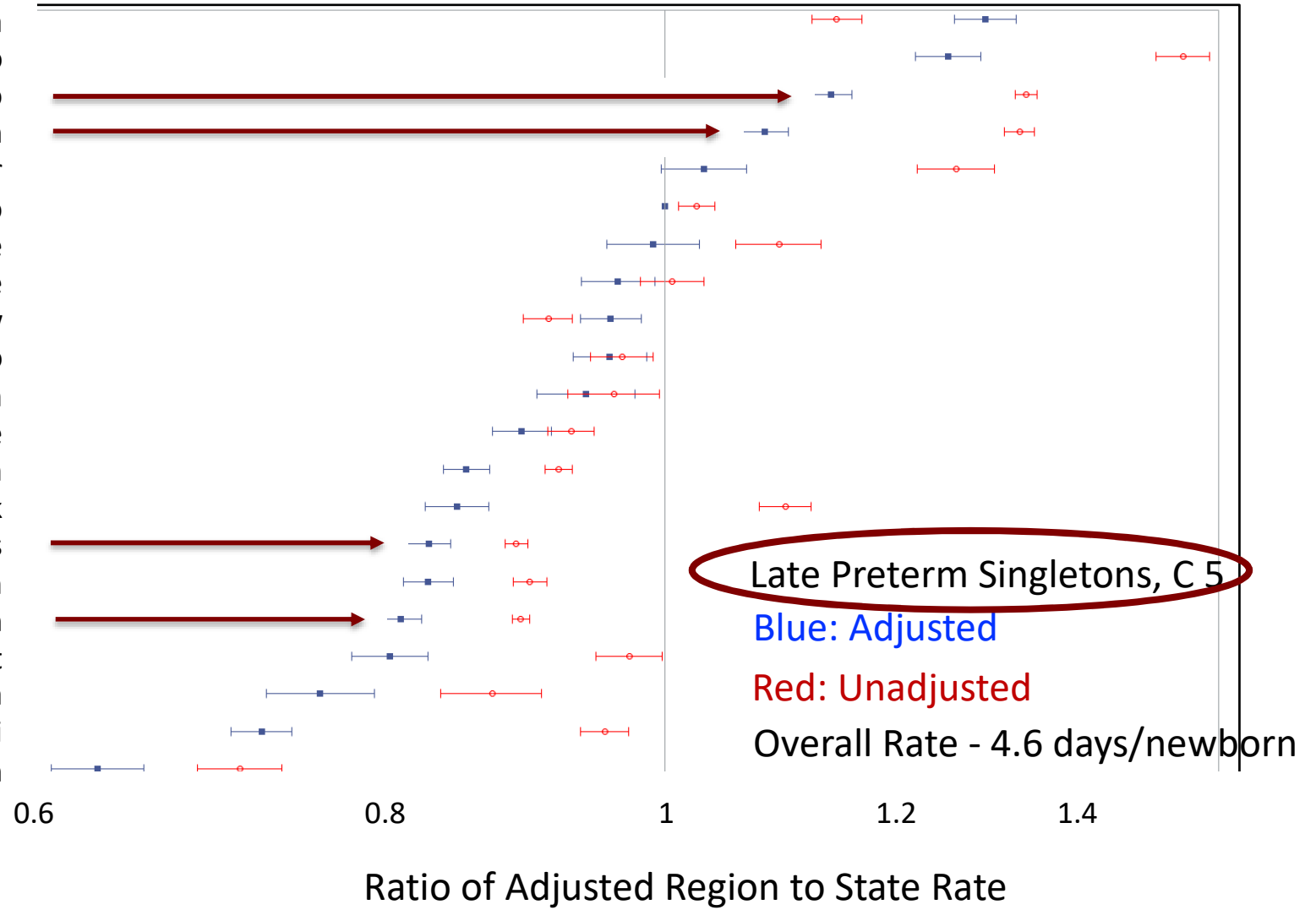
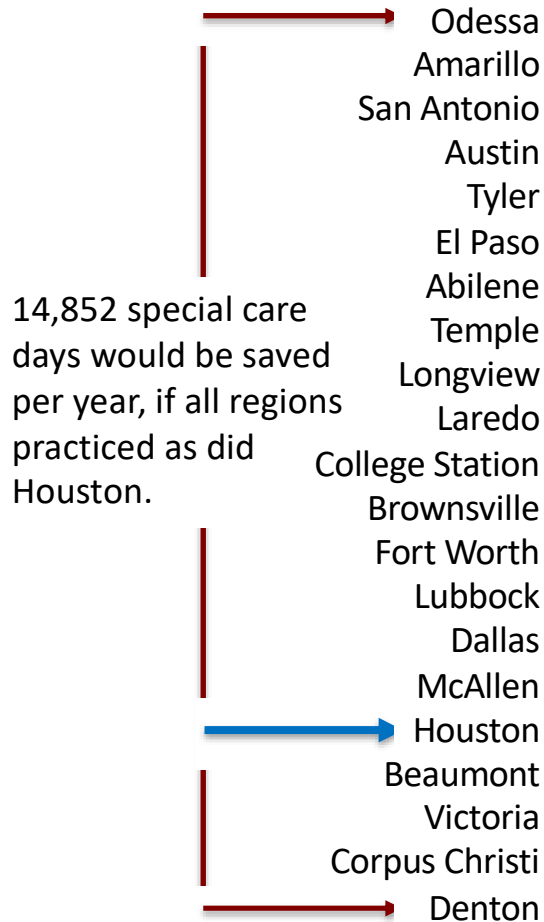
# TEXAS NICU PROJECT

## Special Care Days (Intensive or Intermediate) per Birth, By Neonatal Intensive Care Regions



# TEXAS NICU PROJECT

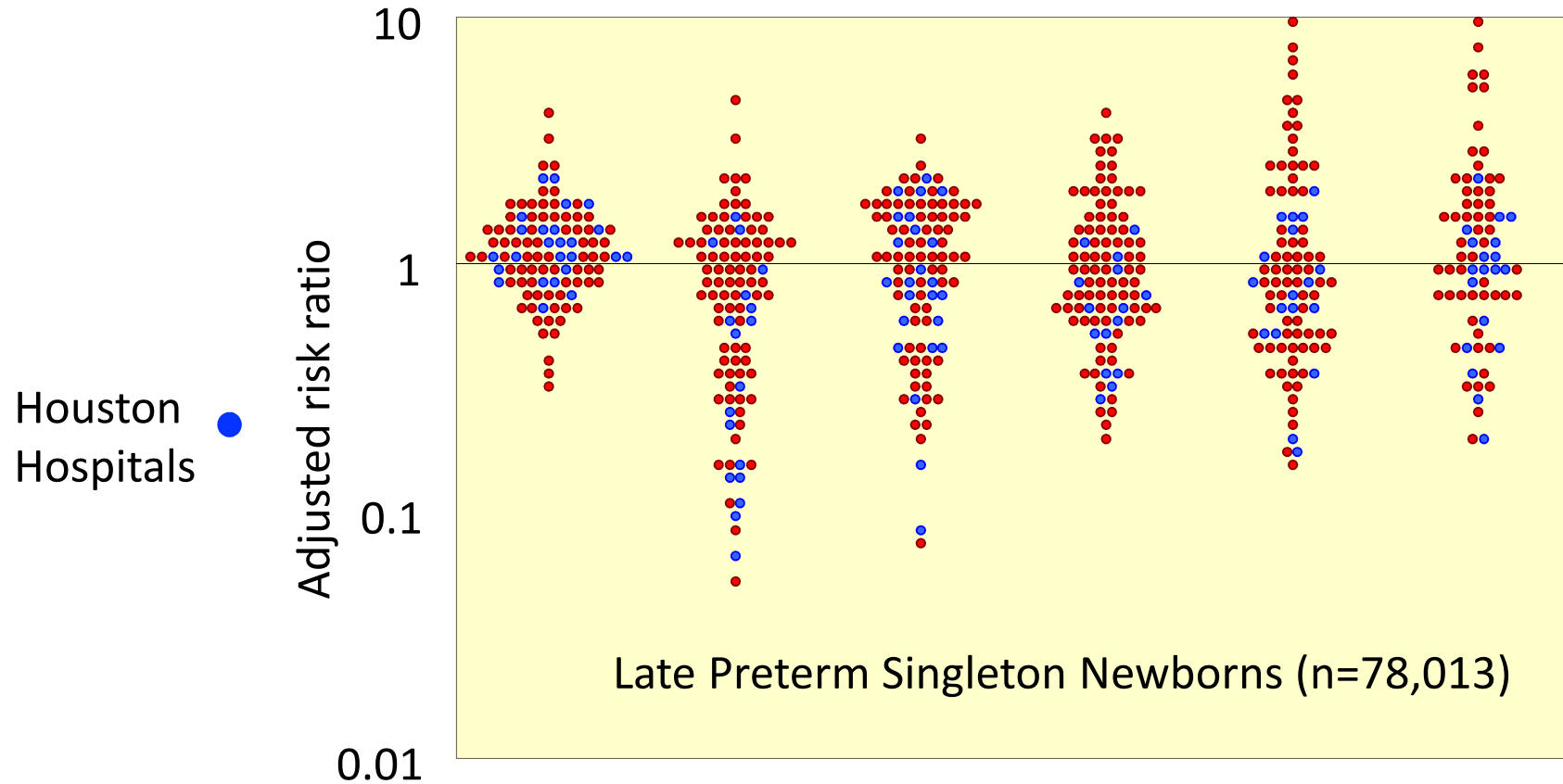
## Special Care Days (Intensive or Intermediate) per Birth, By Neonatal Intensive Care Regions





# Utilization for 100 hospitals, Texas Medicaid, CY 2010-14

100 TX hospitals with the highest number of newborns receiving care,  
representing 82% of late preterm newborns



	Overall SC Days	Intensive SC Days	Intermediate SC Days	Chest X- Films	Abdominal Films	Head Ultrasounds
State rate (per newborn)	<b>4.5</b>	<b>2.5</b>	<b>2.0</b>	<b>0.93</b>	<b>0.41</b>	<b>0.09</b>
Extremal ratio	14.0	87.0	480.0	21.3	62.3	53.1
Interquartile ratio	1.66	3.28	2.85	2.27	3.30	2.29
Coefficient of variation	48	77	60	69	116	106

# Successes of Medical Care Epidemiology and Investigation into Medical Practice Variation

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- Markedly greater transparency in health system performance.
- The development of outcomes research - using observational study designs to measure the effectiveness of health care interventions.
- New payment mechanisms:
  - Bundled payments, Pay for performance, Accountable Care Organizations
- Better patient engagement: Shared decision making and decision aids
- Continuous quality improvement - and the birth of the Institute for Healthcare Improvement
- Improvements in U.S. health workforce policy in planning, funding, and training the physician and nursing workforce.
- *Choosing Wisely*
- Establishment of national and NGO foundation funding of health services research



But the rest of the world?



# Systematic review of medical practice variation papers in OECD countries

Corallo A, Coxford R, Goodman D, Bryan E, Srivatava D, Stukel T. *Health Policy* 2013.

Published during the period 2000 – 2011.

	Number of studies	Percent
United States	319	38
United Kingdom	123	15
Canada	111	13
Australia/N.Z.	53	6
Netherlands	22	3
Denmark	13	2
Germany	13	2
Sweden	12	1
Spain	11	1
Switzerland	11	1
Japan	10	1
France	10	1

	Number of studies	Percent
Norway	8	1
Ireland	8	1
Italy	7	>1
Finland	6	>1
Belgium	3	>1
Austria	2	>1
Estonia	1	>1
Greece	1	>1
Hungary	1	>1
Portugal	1	>1

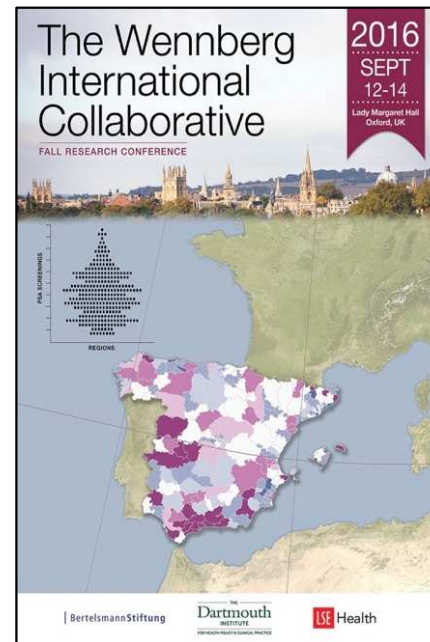
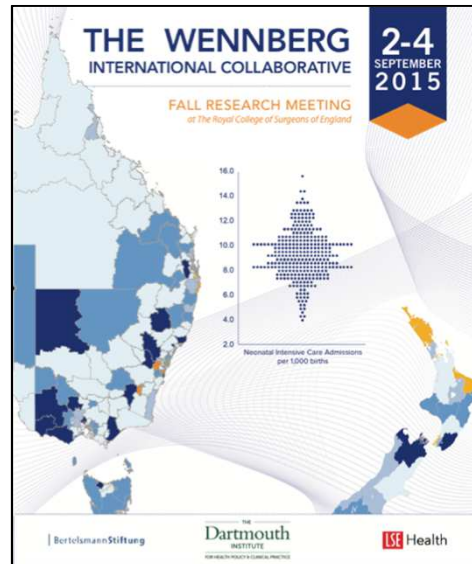
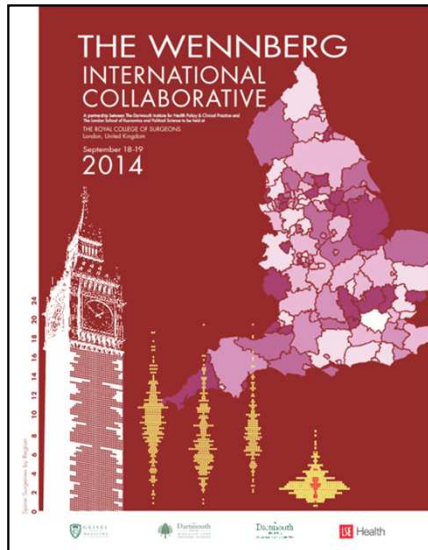
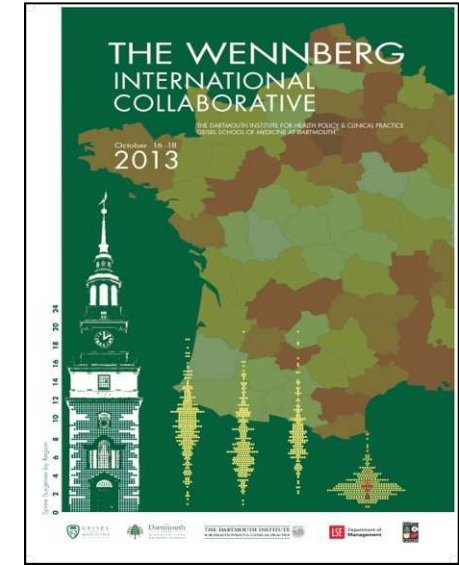
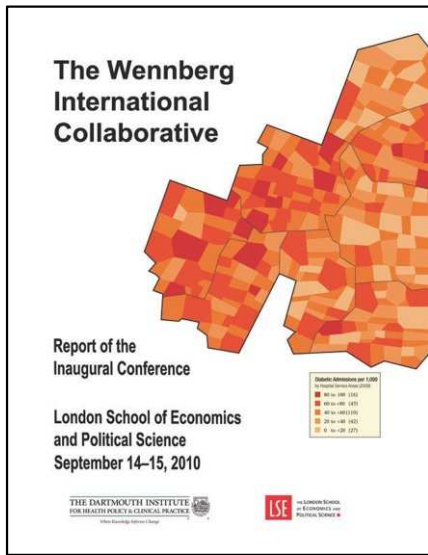
# Why did (and do) many countries lag in measuring and understanding variation in population-based health system performance?

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- Data is held by governments, insurers, and providers who often refuse legitimate data use requests by researchers.
- Measurement and public reporting makes providers, insurance plans, and politicians nervous.
- Most studies are descriptive and do not investigate the causes of variation.
- Without theories of cause, the results have limited value in remediating problems.
- There are few forums to share ideas and methods.
- There is a lack of training in medical care epidemiology at most universities.

# The Wennberg International Collaborative Research Meetings 2010-18

(Co-founded by Goodman and Bevan)



# Wennberg International Collaborative Spring Meetings Open Registration

**THE WENNBERG INTERNATIONAL COLLABORATIVE POLICY CONFERENCE**

**Zi** ZENTRALINSTITUT FÜR DIE KLINISCH-EPIDEMIOLOGISCHE VEREINBARUNG IN DEUTSCHLAND

**An International Conference, Berlin (Germany), 4-5 June 2015**

Is geography destiny in health care? A growing body of research shows that geographic variation in health care within countries is the rule. A recent OECD report calls for action. Variation is important for patients, and challenges both health policies and the medical professions. If variation cannot be avoided, can it be used to better understand and improve our health care systems? This is the first open international conference that addresses fundamental questions on the causes of variation and how analyses can help build better health care systems: Is health care equitable? Is technical quality at its best? Are patients appropriately engaged in decision-making? Are public funds spent efficiently? In many countries geographic analysis of health care delivery has revealed unwarranted variations and has identified examples of best practice to guide improvement efforts.

At this conference we will discuss current methods and results in geographic analysis of variations to improve health care. Experts from the field will present at plenary sessions. Breakout sessions will focus on practical methods, interpretation, communication of variation, and strategies for using the information. *If you like to make a difference, then join this event!*

**How to join or present a paper?**  
The conference is based on open enrollment. A small registration fee (< 200 €) will be required. The conference website for online registration will be available by the end of January. If you would like to present a paper (there are limited spaces), please provide an abstract no later than March 15th, 2015. Abstract forms can be downloaded from the conference website.

**TRACKING REGIONAL VARIATION IN HEALTH CARE**  
– A Key to Understanding and Improving Our Health Care Systems?  
4-5 June 2015

**Dartmouth INSTITUTE**  
FOR HEALTH POLICY AND PRACTICE

**LSE Health**

Wennberg International Collaborative (WIC) is a research network committed to improving healthcare by examining organizational and regional variation in health care resources, structures, and outcomes. The WIC is a joint initiative established by The Dartmouth Institute for Health Policy and Clinical Practice and the London School of Economics and Political Science.

Zentralinstitut für die klinisch-epidemiologische Vereinigung in Deutschland (ZI) is the research unit of the 17 Regional Physicians Associations and the Federal Association of German Hospital Physicians in Germany. It is a non-profit foundation in support of equitable and efficient ambulatory health care in Germany.

www.wic-policy-conference.de

Berlin, Germany June 2015

**WIC** WENNBERG INTERNATIONAL COLLABORATIVE

ABOUT ORIGINS EVENTS RESEARCH NETWORK JOIN

May 3-4 | Melbourne, Victoria, Australia

**Wennberg International Collaborative Spring Policy Meeting 2017**

**EVENT DETAILS**

**DATE**  
May 3-4

**LOCATION**  
Melbourne, Victoria, Australia

**VENUE**  
Melbourne Convention and Exhibition Centre

**BETTER, SMARTER CARE – REDUCING UNWARRANTED VARIATION**  
This two-day event will offer Australians and international audiences information on promising policy and practice responses to deliver better, smarter healthcare in response to data on unwarranted variation. It will also feature best practice approaches to measuring and reporting on clinical variation to stimulate better, smarter care. The event will entail plenary and panel discussions for an audience of 200 people. Plenary speakers already include guests from Australia, Canada, England, Germany and South Korea.

**PRESENTATION MATERIALS**  
View the presentation materials here

**SPONSORS**  
Wennberg International Collaborative  
The Australian Commission for Safety and Quality in Healthcare  
The Victorian Department of Health and Human Services  
Safer Care Victoria  
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Melbourne  
May 2017

**WENNBERG INTERNATIONAL COLLABORATIVE**

**Dartmouth** **LSE Health**

**THE WENNBERG INTERNATIONAL COLLABORATIVE SPRING POLICY MEETING PISA 2016**

**REDUCING AVOIDABLE VARIATION IN HEALTHCARE**  
A GOAL FOR REGIONAL STRATEGIES AND ACTIONS

**14th-15th April 2016**  
Pisa, Scuola Superiore Sant'Anna  
Piazza Martiri della Libertà, 33

Sant'Anna

UPCOMING EVENT

**APR 12-13**

THE 2018 SPRING POLICY MEETING OF THE WENNBERG INTERNATIONAL COLLABORATIVE WILL TAKE PLACE IN ZURICH, SWITZERLAND

Pisa, Italy  
April 2016

**UPCOMING EVENT**

**Wennberg International Collaborative Spring Policy Meeting 2018 (Zurich)**

**APR 12-13**

THE 2018 SPRING POLICY MEETING OF THE WENNBERG INTERNATIONAL COLLABORATIVE WILL TAKE PLACE IN ZURICH, SWITZERLAND

Zurich  
April 2018

# 41 years after the Wennberg's *Science* paper

OECD Health Policy Studies

## Geographic Variations in Health Care

WHAT DO WE KNOW AND WHAT CAN BE DONE TO IMPROVE HEALTH SYSTEM PERFORMANCE?

Edited by Divya Srivastava, Gaétan Lafortune, Valérie Paris and Annalisa Belloni

### Contents

Acronyms and abbreviations

Executive summary

Chapter 1. Geographic variations in health care use in 13 countries: A synthesis of findings

Chapter 2. Australia: Geographic variations in health care

Chapter 3. Belgium: Geographic variations in health care

Chapter 4. Canada: Geographic variations in health care

Chapter 5. Czech Republic: Geographic variations in health care

Chapter 6. Finland: Geographic variations in health care

Chapter 7. France: Geographic variations in health care

Chapter 8. Germany: Geographic variations in health care

Chapter 9. Israel: Geographic variations in health care

Chapter 10. Italy: Geographic variations in health care

Chapter 11. Portugal: Geographic variations in health care

Chapter 12. Spain: Geographic variations in health care

Chapter 13. Switzerland: Geographic variations in health care

Chapter 14. United Kingdom (England): Geographic variations in health care

Consult this publication on line at <http://dx.doi.org/10.1787/9789264216594-en>.

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OECD Health Policy Studies Geographic Variations in Health Care WHAT DO WE KNOW AND WHAT CAN BE DONE TO IMPROVE HEALTH SYSTEM PERFORMANCE?



OECD Health Policy Studies

## Geographic Variations in Health Care

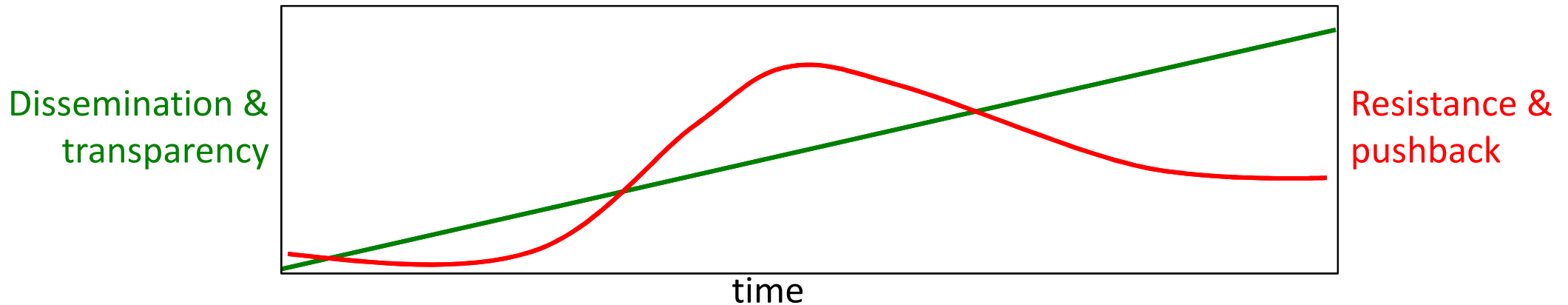
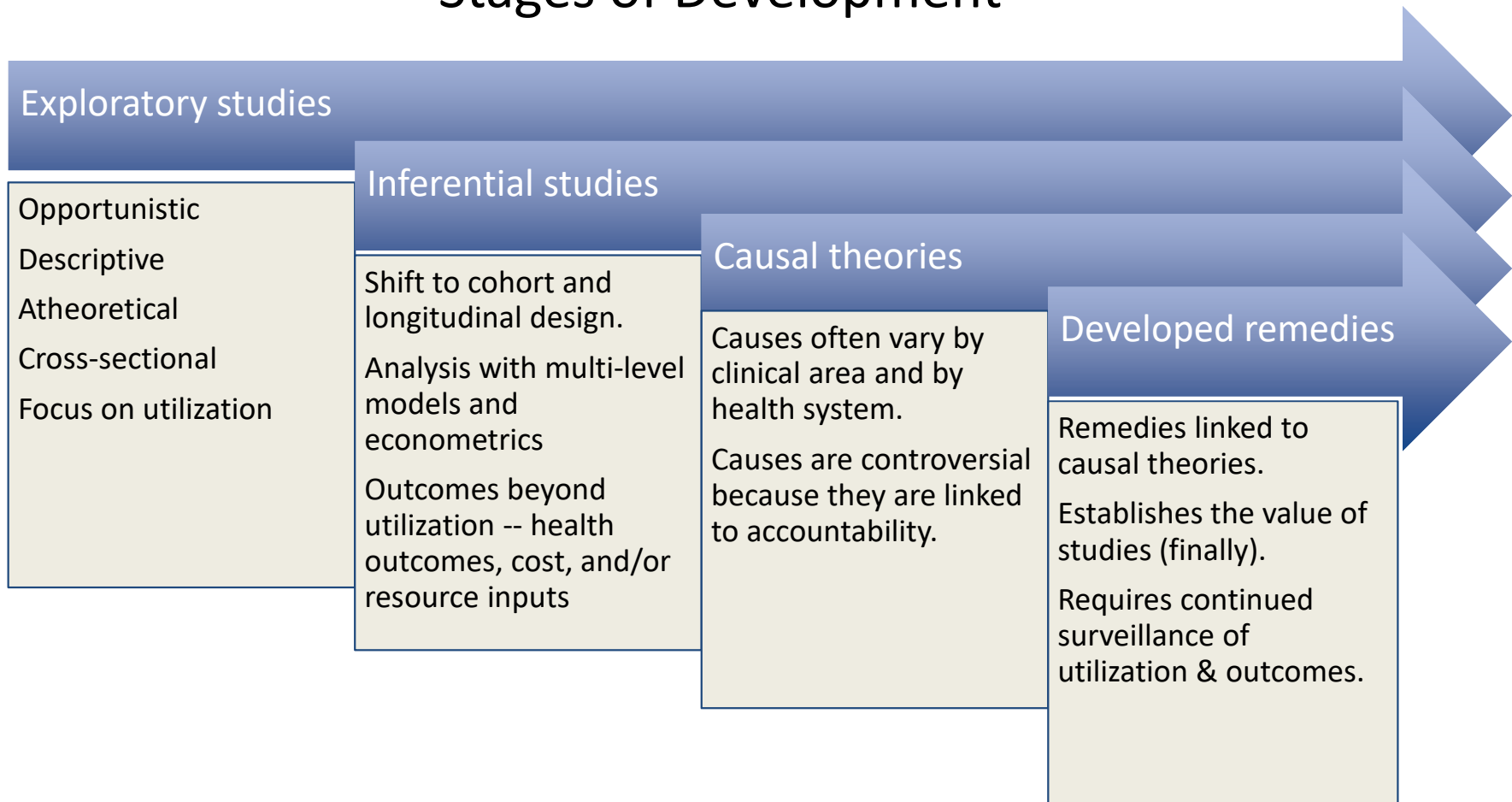
WHAT DO WE KNOW AND WHAT CAN BE DONE TO IMPROVE HEALTH SYSTEM PERFORMANCE?



 OECD



# Population-based Studies of Health Care: Stages of Development



# John E. Wennberg

